



Request for Quotation

The Ajax Minor Hockey Association (AMHA), is based in Ajax, Ontario. Originally founded in 1959, the AMHA has grown to over 1,500 registered players.

The AMHA registration consists of 60 House League teams, ranging from Pre-Tyke to Midget, 9 Roster Select and 31 Rep Teams. The AMHA fields Rep teams from Mite to Juvenile, at three classifications, AE, A, & AA.

For the 2010/11 season, the AMHA is soliciting uniform quotations for our House League and Rep teams, as described below.

House League/Roster Select Jerseys

Currently, the AMHA House League jerseys are manufactured by KOBE Sportswear Inc. Contact information for KOBE is listed in the Appendix.

The AMHA used KOBE's 9200 Series jersey, and matching socks. Shown below is an representation of the KOBE 200 Series jersey, along with the manufacturer's published quality specifications for this jersey.¹



¹ Deviations from these specifications will be considered, but should be clearly identified in the Supplier's quotation.



STANDARD FEATURES

- Heavyweight Pro Mesh
- Single Shoulders and Elbows
- Single Sewn Seams
- Authentic Pro Colours
- Large Armhole Openings
- Adult Sizes: S – XXL
- Youth Sizes: YM -- YXL

GOALIE CUT

- Double Shoulder
- Extra Large Armholes & Neck Openings
- Wider and Shorter Sleeves

Based on the successful results the AMHA has enjoyed with KOBE jerseys, there is a preference to remain with this manufacturer. However, alternative manufacturers will be considered.

It is expected that for the 2010/11 season, the AMHA will purchase approximately 1,200 House League and Roster Select jerseys and socks.

Specifically for the AMHA House League jersey order, the jerseys are required to be supplied with the following.

- Up to 12 Different & Distinct colour and pattern combinations
- Black & White reserved for Roster Select Teams
- Front: 1 colour AMHA logo, screened (Artwork to provided by AMHA²)
- Back: 1 colour numbers, screened (from 1 through 18)
- Back: Stop signs (supplied by the AMHA), heat sealed
- Canadian Flag on front right

² Any AMHA artwork provided to the Supplier remains the sole property of the AMHA, and must be returned to the AMHA upon demand.



A summary of the AMHA 2009/10 jersey and sock purchase is shown below. ³

Pre-Novice: 8 teams of 16 = 128 jerseys	Mite: 1, Roster Select = 16 jerseys
Novice: 8 teams of 16 = 128 jerseys	Tyke: 3, Roster Select = 48 jerseys
Atom: 10 teams of 16 = 160 jerseys	Novice: 1, Roster Select = 16 jerseys
Peewee: 12 teams of 16 = 192 jerseys	Atom: 1, Roster Select = 16 jerseys
Bantam: 10 teams of 16 = 160 jerseys	Peewee: 2, Roster Select = 32 jerseys
Midget: 12 teams of 16 = 192 jerseys	Bantam: 2, Roster Select = 32 jerseys
	Minor Mid: 1, Roster Select = 16 jerseys
	Midget: 1, Roster Select = 16 jerseys

House League Socks shall be provided in the sizes shown below, as shall be matched as closely as possible to the colour of the supplied jersey

Pre-Novice:	20"
Novice:	24"
Atom:	24"
Peewee:	28"
Bantam:	28"
Midget:	32"

For each category, a range of sizes shall be supplied per team, as listed below

Houseleague Jersey Sizing - per Team

	YM	YL	YXL	AS	AM	AL	AXL	A2XL	A3XL	AXL - GC	A2XL - GC	A3XL - GC
Pre - Novice	4	9	3									
Novice			10	6								
Atom				5	6	3	2					
Peewee					3	8	4			1		
Bantam						3	9	3			1	
Midget							9	6				1
TOTALS	4	9	13	11	9	14	24	9		1	1	1
	YM	YL	YXL	AS	AM	AL	AXL	A2XL	A3XL	AXL - GC	A2XL - GC	A3XL - GC

³Quantities listed are intended to provide the supplier with a reference with which to prepare a quotation. Exact Order quantities are subject to change, pending 2010/11 AMHA Registration.



Rep Team Jerseys

Currently, the AMHA Rep Team jerseys are manufactured by KOBE. Contact information for KOBE is listed in the Appendix.



STANDARD FEATURES

- Sublimated
- Double Sewn Seams
- Large Armhole Openings
- Adult Sizes: S – XXL
- Youth Sizes YM - YXL

GOALIE CUT

- Double Shoulder
- Extra Large Armholes & Neck Openings
- Wider and Shorter Sleeves
- Sublimated



Each jersey is also to be supplied complete with the following.

- HOME Jersey (sublimated)
 - Buffalo Sabres style Home Jersey (White, Black, Red & Grey)
 - Buffalo Sabres style numbers
 - Ajax Knights Team Logo (Silver, Red, White & Black)
- AWAY Jersey (sublimated)
 - Buffalo Sabres style Away Jersey (Black, Red, White & Grey).
 - Buffalo Sabres style numbers
 - Ajax Knights Team Logo (Silver, Red, White & Black)



All Rep jerseys are also to be supplied with the following

- AJAX Minor Hockey Logo Script (Red, Black, White) screened on each Shoulder
- Canadian Flag on the Right Front
- 2 Colour, numbers on back
- 2 Colour, numbers on upper right chest below Canada flag
- STOP signs on back

(AMHA Artwork to be supplied by AMHA 2)

² Any AMHA artwork provided to the Supplier remains the sole property of the AMHA, and must be returned to the AMHA upon demand.



Sample Jerseys will be available to view at the AMHA Hockey Office, located at 75 Centennial Drive.

The AMHA has used the KOBE for one season, and consequently, would like to continue to use a similar jersey style, for the sake of continuity. However, the AMHA will consider other jersey styles and manufacturers.

It is expected that for the 2010/2011 season, the AMHA will purchase approximately 1,200 Rep jerseys and socks.⁴ Half will be Home Whites, with the other half being Away Black, with each jersey being supplied with matching socks.

A summary of specific sizing requirements is listed below.

	YS	YM	YL	YXL	AS	AM	AL	AXL	A2XL	A3XL	AM-GC	AL-GC	AXL-GC	A2XL-GC	A3XL-GC
Home White	16	55	57	55	86	71	75	38	95	2	5	7	12	7	7
Away Black	16	55	57	55	86	71	75	38	95	2	5	7	12	7	7

Rep Sock Requirements⁵

- 20" Sock Qty is 75 Pair Home & 75 Pair Away
- 24" Sock Qty is 170 Pair Home & 175 Pair Away
- 28" Sock Qty is 210 Pair Home & 210 Pair Away
- 32" Sock Qty is 155 Pair Home & 155 Pair Away

Quotation Delivery

All quotations shall be addressed to the AMHA Hockey Office, and marked to the attention of the Equipment Manager. Quotations must be received no later than March 15th, 2010, to receive consideration by the AMHA.

General Terms & Conditions

It has been the past practice of the AMHA to select different suppliers for House League & Rep Jerseys but we are open to tenders for both.

⁴ Quantities listed are intended to provide the supplier with a reference with which to prepare a quotation. Exact Order quantities are subject to change, pending 2010/11 AMHA Registration.

⁵ Sock Qty includes "Spares"



The quotation provided to the AMHA shall be as follows.

- Unit Cost – House League Jerseys
- Unit Cost – House League Socks
- Unit Cost – Rep Team Home Jersey
- Unit Cost – Rep Team Away Jersey
- Unit Cost – Rep Team Home Socks
- Unit Cost – Rep Team Away Socks

It is also the practice of the AMHA to use only suppliers who are listed on the AMHA Preferred Vendor List. The current list of the AMHA Preferred Vendor List is in the Appendix. If a potential supplier is not currently on the Preferred Vendor List, three business references must be supplied to the AMHA to substantiate the performance of the potential supplier.

Delivery

The AMHA will arrange for pick-up of all jerseys and socks from the suppliers premises, only if the pick-up location is within 25 kilometers of the AMHA Offices, located at 75 Centennial Drive, Ajax. If this is not the case, then the supplier must arrange for delivery of the jerseys and socks to the AMHA Office, at a time and date agreed to by the Supplier and the AMHA.

All deliveries must be accompanied with a Packing Slip, outlining the description of the goods, the date of the shipment, the quantity shipped, the quantity remaining on back order, and the total number of cartons or packages in the shipment.

All cartons or packages must be sorted and packed by team, clearly identify the contents and their quantities.

Given previous difficulties with suppliers delivering jerseys in a timely manner, the AMHA will require that a, "Delivery Guarantee," be agreed to by the supplier. The Delivery Guarantee will require the following.

1. Rep Jerseys and Socks delivered no later than August 7th, 2010.
2. Mite and Juvenile Jerseys and Socks no later than October 2nd 2010.
3. All House League Jerseys and Socks delivered no later than September 30th, 2010.



Ensuring that the Supplier meets these delivery milestones will allow the AMHA to meet its obligation to its membership, its Rep and House League teams, and the other member associations of the Ontario Minor Hockey Association (OMHA).

To help the supplier accomplish these delivery dates, the AMHA will issue an order for the Rep Jerseys to the supplier no later than May 8th, 2010. Excluding the Mite and Juvenile ages that tryout in the fall

In the unlikely event that the supplier is not able to meet the delivery requirements, the following damages will be accessed.

1. Late Delivery of 7 days 1.0% of Order Value deducted
2. Late Delivery of 14 Days 2.50% of Order Value deducted
3. Late Delivery of 21 Days 3.50% of Order Value deducted⁶

Order Changes

In the event that the AMHA requires to change any aspect of the Purchase Order for House League or Rep jerseys and socks, a Change Order will be issued by the AMHA and sent to the Supplier via facsimile, regular post, or e-Mail.

Changes Orders issued by the AMHA must be acknowledged by the Supplier, in writing, confirming acceptance of the Change Order. At the time of acknowledging the Change Order, the Supplier shall confirm any expected shipment date changes.

Payment

Payment will be issued within 30 Days of Invoice receipt. Invoice be submitted complete with a copy of the following

- Packing Slip(s) of all Shipments referenced on the Invoice
- The date of delivery
- The quantity and unit cost of each item being invoiced.

The AMHA will consider accelerated payments, if the Supplier agrees to apply discounts, ie 2% Discount on Payment within 10 Days of Invoice Receipt.

⁶ Late delivery of 21 Days or more may result in the Supplier being Removed from the AMHA's Preferred Vendor List.



APPENDIX

1. AMHA Approved Supplier List

- | | |
|-------------------------------------|---------------|
| a. Bay Cycle Sports, | Pickering, ON |
| b. Durham Sport Wholesale, | Pickering, ON |
| c. Frozen Images, | Ajax On |
| d. Northern Amerex Marketing, Inc., | Ajax, ON |
| e. Rockcliffe Promotional Products, | Ajax, ON |

2. Manufacturer Contact Information

KOBE Sportswear
791 Tapscott Road
Scarborough, ON
M1X 1A2

Phone: 416-754-7024
Fax: 416-291-0146
Toll free phone: 1-888-898-5623
Toll free fax: 1-800-237-8612

e-Mail: info@kobesportswear.com
Web Site: www.kobesportswear.com

SP Apparel
1237 Bouevard Industrial
Granby, Quebec
J2J 2B8

Phone: 450-776-6111
Fax : 450-776-6110
TOLL FREE : 866-776-6111

e-Mail:
Web Site: www.spapparel.com